GfeW - Jahrestagung 2022 Gesellschaft für experimentelle Wirtschaftsforschung

Programmübersicht

21.09 - 23.09.2022 in Salzburg

PARIS LODRON UNIVERSITÄT SALZBURG

Inhaltsverzeichnis

Vorwort

Die Jahrestagung der GfeW findet vom 21. bis 23. September 2022 in Salzburg statt.

Kunst, Kultur und eine einzigartige Geschichte: Seit 1997 ist Salzburg Teil des Weltkulturerbes der UNESCO - eine Stadt mit „besonderem Wert für die Menschheit". Überzeugen Sie sich selbst davon bei einem Besuch des historischen Zentrums von Salzburg! (www.salzburg.info.de)

Wir laden Sie hiermit herzlich ein und freuen uns auf eine spannende Veranstaltung mit Ihnen.

Die Konferenz findet im Unipark Nonntal der Universität Salzburg statt. Der Unipark, Erzabt-Klotz-Straße 1, A-5020 Salzburg befindet sich nur einen kurzen Spaziergang vom historischen Zentrum Salzburgs entfernt.

Das Konferenzdinner findet am 22. September 2022 ab 19.00 Uhr über den Dächern der Stadt im Panoramarestaurant zur Festung Hohensalzburg statt.

Das Panoramarestaurant ist von der Altstadt per Aufzug oder zu Fuß in wenigen Minuten erreichbar.

Wir freuen uns sehr, Sie in Salzburg begrüßen zu dürfen.

In der Vorfreude und Hoffnung auf eine inspirierende und gelungene Jahrestagung der GfeW senden wir herzliche Grüße,

Professor Dr. Johann Graf Lambsdorff	Prof. Dr. Josef Neuert	Mag. Stephanie Lichtenberg, MBA
Vorsitzender GfeW	Akademischer Koordinator	Geschäftsführerin SMBS

Wichtige Orte

Konferenzort

Unipark Nonntal der
Universität Salzburg
Erzabt-Klotz-Straße 1
A - 5020 Salzburg

Konferenzdinner

Panoramarestaurant zur
Festung Hohensalzburg
Mönchsberg 34,
A - 5020 Salzburg

Mitgliederversammlung & Get-together

Mephisto
Schauspielhaus Salzburg
Erzabt-Klotz-Str. 22,
A - 5020 Salzburg

Programmübersicht und Zeitplan

Mittwoch, 21. September 2022

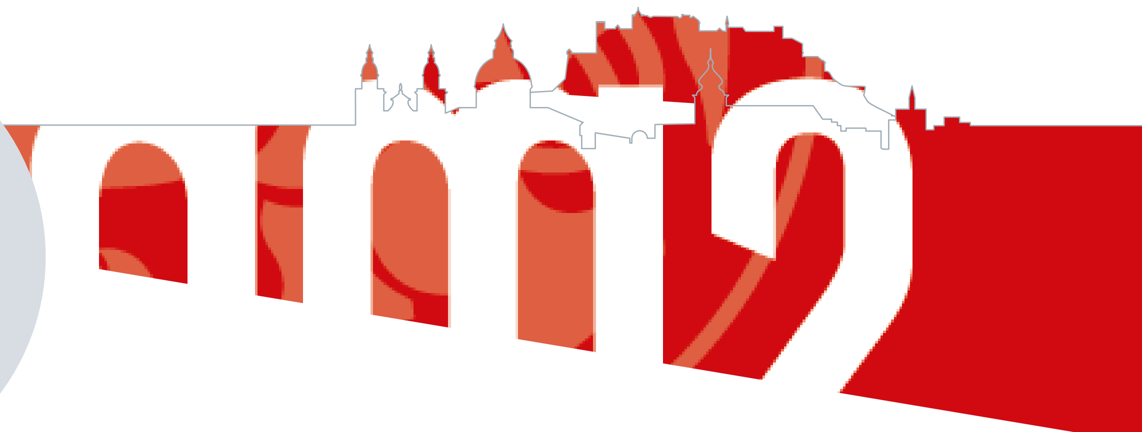
ab 12:30 Uhr	Registrierung
13:00 Uhr – 13:45 Uhr	Eröffnung im Unipark Nonntal
	Grußworte Prof. Dr. Dr. h.c. Hendrik Lehnert, Rektor Universität Salzburg
	Begrüßung Mag. Stephanie Lichtenberg, MBA, Geschäftsführung SMBS
13:45 Uhr – 15:15 Uhr	Parallel Session 1
15:15 Uhr – 15:45 Uhr	Kaffeepause
15:45 Uhr – 17:15 Uhr	Keynote Counting Heuristic shapes Preferences and Beliefs
	Prof. Dr. Dr. h.c. Martin Weber, Universität Mannheim
18:15 Uhr – 19:15 Uhr	Mitgliederversammlung im UniPark Nonntal
ab 17:30 / 19:30 Uhr	Get-together im Mephisto (Restaurant im Schauspielhaus Salzburg)

Donnerstag, 22. September 2022

09:00 Uhr – 10:15 Uhr	Keynote Panel Towards a Unifying Theory for Behavioural Economics
	Moderation Prof. Dr. Johann Graf Lambsdorff, Universität Passau
10:15 Uhr – 10:45 Uhr	Kaffeepause
10:45 Uhr – 12:15 Uhr	Parallel Session 2
12:15 Uhr – 13:15 Uhr	Mittagspause
13:15 Uhr – 14:45 Uhr	Parallel Session 3
14:45 Uhr – 15:15 Uhr	Kaffeepause
15:15 Uhr – 16:45 Uhr	Parallel Session 4
ab 19:00 Uhr	Konferenzdinner im Panoramarestaurant zur Festung Hohensalzburg

Freitag, 23. September 2022

09:00 Uhr – 10:30 Uhr	Parallel Session 5
10:30 Uhr – 11:00 Uhr	Kaffeepause
11:00 Uhr – 12:30 Uhr	Parallel Session 6
12:30 Uhr – 13:00 Uhr	Verabschiedung



Session 1

Data Analysis and Research Methods	
MTV - Magdeburg Tool for Videoconferences	Bershadskyy
Prediction of Effort based on Eye Tracking Data in an Incentivised Real Effort Task	Greif
Gender Differences in Goal Setting and Hiring in an Experimental Labour Market	Grundmann

Morality, Ethics and Values	
Investor and Capital Market Responses to Aggressive Tax Planning – An Experimental Study	Blaufus
Does Deliberate Participation Increase Cooperation?	Dräger

Public Goods and Public Affairs	
Recommendation of a Progressive Minimum Contributions norm in a public-good Game with Heterogeneous Endowments	Ehrich
The Role of Migration and Resource Scarcity in Common Resource Pool Management	Fischer
Conditional Commitments and Cooperation in Public Goods: Theory and Experimental Evidence	Gürerk

Business and Political Decision Making	
Does the source of funds affect investment decisions? Insights from a virtual reality experiment	Felser
Incentivized choice in large-scale voting experiments	Heinicke
A laboratory experiment on fairness preferences for sharing losses in insolvency	Hippel, Hoeppner

Session 2

Conflicts and Conflict Management	
Narrative Persuasion	Fries
Does Scarcity induce Hostility - An experimental investigation of common-pool resources	Geschwind
Social Identity and Group Contests	Heine

Intercultural Issues and Climate Change	
International bribery: Results from an on-line, cross-country, behavioural experiment	Giamattei
Do people work harder under a loss frame than under a gain frame to mitigate climate change?	Hauser

Nudging and Interventions	
Exploring Image Motivation in Promise Keeping	Grubiak
The interplay of physician performance pay and personality traits	Hennig-Schmidt

Ethics, Leadership, Work Relations	
Feeling obliged to follow: The impact of work-related identity on unethical pro-organizational behavior and the role of empowering leadership	Jeworrek
Social Identity and Status: Experimental Evidence on the Interaction of In-Group Bias and Status Differences in Natural Groups	Kraus
The Market for Household Services and its Effect on the Labor Supply of Households	Maerz

Session 3

Investment Behaviour, Donation Behaviour	
The Portfolio Composition Effect	Kieren
Giving Less after Being Generous: An Experiment on Donation Behavior	Kierspel
Conditional Dishonesty	Lauer

Risk Assessment	
Dynamics of risk preferences in the context of the COVID-19 pandemic	Kokot
Skill, effort, luck: The impact of rankings on risk-taking in a social setting	Krull
Bargaining under the threat of a nuclear option	Mill

Market Behaviour	
Inefficiency of Pricing in a Socialist Economy – A Lab Experiment	Königstein
Make it easy: Lowering transaction costs substantially increases Covid - 19 vaccinations	Kulle
Freedom of Choice vs. High Wages: Evidence from a Gift Exchange Experiment	Meemann

Taxes, Digitalization	
Saving at Tax Time: Do Additional Retroactive Savings Opportunities Increase Retirement Savings?	Milde
The Effect of Notches on Labor Supply - Evidence from an Online Experiment	Pfeil

Session 4

Transaction Behaviour	
Dishonesty of Parents and Children - Evidence from a Field Experiment	Mir Djawadi
Retaliation, Remedies, and Property	Mittlaender
Markets Reduce Discrimination: Some Experimental Evidence	Müller

Research Methodology	
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Online elicitation of the role of fairness in bargaining over losses: an experimental study	Neumann
Nobel and novice: Author prominence affects peer review	Palan

Decision Making Behaviour	
Lies in disguise on record	Ostermaier
Algorithm Aversion on First Sight: Insights on People‘s Tendency to Eschew Algorithm-based Decisions	Sachs

Innovation Incentives	
Input- versus Output-based Incentives in Innovation – An Experimental Analysis	Phiel
Do Lower Pension Taxes Increase Retirement Savings? An Experimental Analysis	Spaeth
The impact of information and communication technologies on the self-concept of employees	Stoczek

Session 5

Group and Collective Choice and Values	
Motivational Foundations of Expressive Voting	Sadrieh
Nudging to depolarise - the persuasiveness and ethics of values in persuasion	Scharfbillig
On the (misperceived) determinants of team success in non-routine tasks	Schudy

Communication and Coordination	
Choosing a victim you know – the ambiguous effect of communication on the mobbing game	Seidel
The grass is greener on which side again? Irrelevant information and the stickiness of reference risk choices	Späth
Monetary Policy, Fairness Preferences and Unemployment: Experimental Evidence	Strauss

Open Sessions (Non-experimental)	
Relevante Kundenkontaktpunkte für den Anbieterwechsel im Mobilfunk	Banhans
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Leadership development: a strength-based assessment model as an option for the coaching intervention?	Danzig-Jones
Implementation of Operational Excellence: A case study in a lean mass production system	Lechner
Die Auswirkungen der digitalen Reife von Vertriebsunternehmen auf die finanzielle Performance	Muntwyler
The relationship of trustworthy management behaviour and perceived organizational justice on stakeholder support and turnaround performance in a corporate distress situation	Rohrmoser

Session 6

Socio - Economic Behavioural Patterns	
Overconfidence und Narzissmus – Auswirkungen auf die Prüfungs- und Rechnungslegungsqualität	Walde
Between responsibility and reciprocity – experimental evidence on methods to combat corruption	Werner
You don‘t need an Invoice, Do You? An online Experiement on Collaborative Tax Evasion“	Burgstaller; Pfeil

Public Goods, Contributions, Political Agency	
Collective Minimum Contributions to Counteract the Ratchet Effect in Social Dilemmas	Sturm
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Open Sessions (Non-experimental)	
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Exploring the competitive advantage of digital servitization: a systematic literature review	Ruff
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Experiment als Forschungsmethode für salesforce management research	van der Beck
Psychology of Fraud	Kirschbichler
Can less become more? Static and Dynamic Rationality Concepts in Economic Transactions: Findings from an Experimental Study	Neuert

GfeW

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Wir freuen uns auf Sie!

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